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The Networking System That Produces Bottom-Line Results... Every Day! By Tim Templeton. Never Make a Cold Call Again. The first book in The Ken Blanchard Series; includes a foreword by Ken Blanchard

In The Referral of a Lifetime, author Tim Templeton frames a powerful plan for cultivating clients and customers in a fable about businesswoman Susie McCumber, who feels increasingly like a failure.

The Referral of a Lifetime is the first book in the brand new Ken Blanchard Series. Each book in this series will be hand-picked and introduced by Ken, and will offer simple truths and profound wisdom in Ken's trademark storytelling style.

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